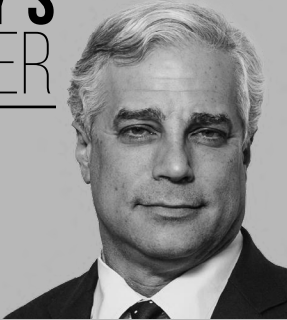


BARRY'S CORNER



"I'm proud of the work our NTS team has done to help businesses adapt to these crazy times. Watch this [short video](#) for a small example of what NTS has to offer to keep employees connected while securing business critical data."

-Barry Sloane



NTS

Recent Successes - New Clients

Topical Biomedics

Making the decision to get out of the hardware business, they decommissioned their servers, and moved into the NTS Datacenter! We're very excited to have another client sign up for Managed Services and Secure Private Cloud Hosting! Great job to the Pro-Services team for another successful client migration!

GQ Investments

Selected NTS as their partner of choice for Managed Services by completely outsourcing all of their IT! Great job to the Newtek sales and delivery teams for onboarding this customer in less than a few weeks.

NTS TOP SALES

The NTS Top Salesperson of the Month award goes to... **Carlos Santana!** Carlos pulled off another solid month! That's two months in a row, August & September! Great job Carlos! We appreciate your hard work and extra efforts!



NMS



Newtek Merchant Solutions is excited to introduce a revolutionary new way to take payments, **Newtek Payment Systems**. This cloud-based platform organizes many business operational needs into one location including inventory management, QuickBooks, food delivery apps, employee

Newtek® Payment Systems

time clock, and, of course, taking payments. Perhaps the most exciting aspect of Newtek Payment Systems though, is its ability to seamlessly integrate in-store and ecommerce operations allowing businesses to quickly adapt to the ever-changing economic landscape.

[Learn More](#)

PAYROLL & BENEFITS

TEAM UPDATES



Mark Van DeVeen
1 year anniversary
(10/14/2020)
VP Sales & Implementation

Mark joined our Newtek Payroll & Benefits team 10/14/2019 bringing with him 20+ years of combined payroll and business development experience within payroll service bureau organizations. His background includes hands on experience using our payroll platform iSolved and the ability to utilize the full Human Capital Management Employer platform.

Ways Mark can assist you ~

Have payroll opportunities but not sure if the system can support the needs of the business?

Have questions about the implementation process and how we hold the clients hands through the process?

Congratulations on your 1 Year Anniversary with Newtek, Mark!



Joshua Deltoro
Moving back to PMT full time
(eff. 9/1/2020)
VP Sales

Josh re-joined our Newtek Payroll & Benefits team full time 9/1/2020 allowing the payroll division to have a full time inside sales team member focused on the dedicated business development of payroll. With Josh's passion to help all businesses succeed using Newtek Business Solutions across the board, he is dedicating his focus on making an BIG impact within the Payroll Division.

Ways Josh can assist you ~

Have payroll & benefit opportunities you don't know how to approach?

Have questions on the software and the capabilities but not sure if you are asking the right questions or may need to setup a conference call to confirm?

Welcome Back, Josh!



Sylvia Bracamontes
VP of Client Relations
Welcomes new baby Hannah
(8/26/2020)

We are very excited to announce that Sylvia and Alexis Bracamontes have welcomed their 2nd little one into the world. Baby Hannah made her debut on 8/26/2020. Hannah is the new little baby sister of Alexis Jr.

Congratulations, Sylvia, on your baby girl, Hannah!



We recently conducted a highly informative webinar covering the benefits of our human capital management system across payroll, health and benefits. [Click here](#) to listen to the webinar for yourself and learn more about these game changing services for businesses!

NIA

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Insurance Agency

Richard A. (Rick) Carpenter joined our Newtek Insurance Agency as Director of Property and Casualty Insurance with more than 30+ years combined experience in banking, financial services and insurance. Rick and his team are responsible for the placement of all commercial and personal lines insurance business for clients across the country. Rick personally oversees the strategic and financial direction for all Property and Casualty lines.



Some important milestones that we can note:

New Hires

Rick Carpenter

Director of P&C Operations
July 2020

Kathryn Ingram

Senior Vice President of Property & Casualty
August 2020

Evan Lebor

AVP of Insurance Services Commercial & Personal Lines
July 2020

Belinda Alfonso-Graham

Moving to a Vice President Commercial Lines Specialist
October 2020

Let us review your home, auto and life insurance to ensure you have the best protection- [click here](#) to have one of our specialists call and help you

Newtek Growing Strong – [Click Here](#) to see all our new hires in 2020!

LENDING

Newtek[®]

Business Lending

The members of our lending team went above and beyond the call of duty this year when tasked with assisting business owners seeking federal assistance through the Paycheck Protection Program (PPP). Thanks to their dedication and perseverance, thousands of small business owners got access to this vital lifeline.

PPP success by the numbers:

- Loan funds secured: **Over \$1.125 Billion**
- Borrowers approved: **10,200**
- Potential jobs retained: **Nearly 130,000**

Our heartfelt gratitude to everyone who stepped up to the plate during these very trying times.

MARKETING



Want to win your very own Newt?
[Click here](#) to enter.

10 names will be chosen at random to receive their own Newt plush doll. *Cat not included.*